

ECONOMIC BRIEF ON RHONE-ALPES REGION
A DYNAMIC ECONOMIC CROSSROADS OF WESTERN EUROPE

1. SUMMARY

The Rhône-Alpes region, located in Southeast France, covers 43,700 square kilometers, or 8 percent of France. Home to 5.7 million inhabitants (9.7 percent of the national population), Rhône-Alpes represents the largest population and economic center in the nation after Paris and its region. Rhône-Alpes' exceptional geographic situation makes it an important economic European crossroads, granting the region a significant international role and adding to the dynamism of its market. The region benefits from a high level of synergy between education, research and industry. It ranks first in energy production and second in chemicals, mechanical construction and the electrical industry.

Through the course of 2002, industry's growth remained stable. The household consumption sectors, including food and consumption goods, and the automobile industry were the most resistant to the international economic stagnation, experiencing from 2-7 percent growth, while the equipment sector stagnated and the intermediary goods sectors endured a 2 percent decrease in production. The textile, chemical and metal transformation branches were the most negatively affected. Other sectors, including marketing services, public works, and grand commerce experienced a decrease in production as well. An overall increase in unemployment, to which larger companies were the most susceptible, averaged 1 percent. Following the stagnant economic activity in 2002, marginal growth is expected for 2003.

Other important figures (2001 unless noted otherwise):

GDP: USD 137 billion (10 percent of French GDP)
GDP per capita: USD 25 000
Number of companies: 197,000
Number of sites: 350,000
Number of patents filed: 1,600

2. FOREIGN TRADE

(2002 figures in USD billion)

Total Regional Exports:	34.9
Regional Exports to US:	3.0
Total Regional Imports:	28.4
Regional Imports from US:	2.0

Over the last 5 years, the USA has been the Region's third supplier and customer country. Mechanical components, chemicals, rubber, plastics, electric and electronic components are the major products imported and exported in both directions.

Major imports from the United-States:
(2002 figures in USD million)

- Pharmaceuticals:	517.55
- Electrical and electronic equipment:	501.53
- Mechanical equipment:	355.03
- Chemicals, rubber and plastics:	338.19
- Electrical and electronic components:	287.12
- Automotive parts:	91.84
- Mineral products:	70.53
- Metals:	67.95
- Paper and wood products:	67.54
- Home equipment:	56.37

Major exports to the United-States:

- Mechanical equipment:	723.63
- Fuel and combustibles:	461.58
- Chemicals, rubber and plastics:	432.26
- Electrical and electronic components:	293.64
- Pharmaceuticals:	279.78
- Metals:	199.70
- Home equipment:	198.89
- Apparels:	92.22
- Food:	91.45
- Textile products:	69.69

3. UNITED-STATES PRESENCE IN RHONE-ALPES REGION:

From 2000 to 2001 the number of United-States controlled companies employing more than 50 persons has grown from 193 to 225. This represents over 26 percent of the total number of the foreign-controlled companies in the region and with 40 000 employees over 27 percent of the region's total foreign-controlled workforce.

4. ECONOMIC BACKGROUND OF THE RHONE-ALPES REGION:

The Rhône-Alpes region forms a natural corridor within France connecting the north and south of the country; likewise, it is a focal point for all of Europe being situated between Northwest Europe and the Mediterranean basin, and between Central Europe and the Atlantic coast. The region is comprised of eight departments:

Ain (01) - Drôme (26) - Loire (42) - Savoie (73) - Ardèche (07) - Isère (38) - Rhône (69) - Haute-Savoie (74)

Lyon, the regional capital, which is also considered the gastronomy capital of France, is located about 480 km Southeast of Paris, 400 km North of the Côte d'Azur and 150 km West of Switzerland. The city is serviced by Lyon Saint-Exupery International Airport (30 km from downtown), an excellent highway network and an efficient railway system (TGV and others), placing Lyon only two hours from Paris; the other key population centers in the region are all located within 250 km of Lyon.

With an average income per capita of \$25 000, the region's population of 5.7 million enjoys one of the highest purchasing powers in France. 28 percent of the region's population is located in Rhône, 19 percent in Isère. Grenoble (416,000 inhabitants) and Saint-Etienne (289,000 inhabitants) join Lyon (1,307,000 inhabitants) in contributing 37 percent of the region's population. Another contributing factor to the dynamism of the region's market is its youth relative to that of the rest of the country. 34.5 percent of the region's population is under 25 years old, compared to 33.5 percent in France, une difference de 1.9 million people. In 2001, the working population of the Rhône-Alpes regions was 2.4 million, divided by sectors as follows:

Agriculture: 2.8 percent
Industry: 21.8 percent
Public works and civil engineering: 6.2 percent
Trade: 13 percent
Services: 56.2 percent

The rate of job creation in the tertiary sector (more than 22,000 jobs a year during the past years) demonstrates the region's successful transition into the post-industrial era.

In 2002, the unemployment rate was 8.7 percent, lower than the national average.

RHONE-ALPES REGION PART OF A NETWORK OF EUROPEAN REGIONAL CENTERS

In the context of the European Union, Rhône-Alpes has initiated a program of economic exchanges and agreements with three key European areas (Bade-Württemberg in Germany; Lombardy in Italy; Catalonia in Spain), pioneering in the creation of a network of European Regional Centers. These four areas offering a varied economic profile have a total population of more than 30 million consumers.

KEY INDUSTRIES IN RHONE-ALPES REGION: (Classified according to number of employees)

A. Chemicals:

- Key figures

Number of jobs: 36,000
Number of companies: 200
Sales: USD 9.5 billion

14 percent of national employees in the sector
25 percent of national research in the sector

- Industry Profile:

The chemical industry of Rhône-Alpes dates back to the 18th century and the need to provide dyes to the textile industries; the region continues to be the leader in chemical production, benefiting from a wide variety of industrial chemistry activities and the resulting interactions between their actors.

The three major sectors of the chemical industry include heavy chemistry, specialty chemistry and Para chemistry, which encompass the production of both core and fine chemistry products. The region produces

100 percent of the para-cetamol produced in France and a significant part of national PVC production. It is also the leader in silicone or phenol production.

A strong research and development network, including a research center housing company laboratories such as Rhodia and Atofina, university laboratories, and training centers such as the “École Supérieure de Chimie, Physique et Electronique” – Higher Chemistry, Physics and Electronics School – provide 25 percent of the national chemical research giving the region one of the highest research potentials in Europe.

While 50 percent of chemical production companies in the region employ less than 20 employees, the large international groups, including Atofina (Total, Elf group) Air Liquide, Rhodia, Ciba (fine chemicals), Lipha, Aventis, CropScience and others, are present as well. Thus, the region exports 52 percent of its production and plays an important role in the international market.

- *Events:*

EUROCOAT

International Exhibition for the Paint, Coatings, Varnish, Printing Ink, Glue and Adhesive Industry.

Professional : every two years

IDEXPO

33 (0) 1 46 65 18 34

33 (0) 1 46 63 26 00

idespo@wanadoo.fr

www.idexpo.com

Next Edition: September 2005

B. Plastics:

- *Key figures*

Number of jobs: 27,000

Number of companies: 900

Sales: USD 3.5 billion

- *Industry Profile:*

The plastic production industry is historically centered in Oyonnax, a two-hour drive from Lyon on the way to Geneva and since the industry's industrialization spurred by the development of the injection press in 1925, the Oyonnax and surrounding area are now known as the Plastic Valley.

With 30 percent of national plastic production, the Rhône-Alpes region is the choice location of the major international plastics companies, including Plastic Omnium and Allibert, leaving room for the overwhelming majority of smaller companies forming the industry. Likewise, the region is home to the important names of the main sectors in this rather fragmented industry: Elf-Atochem (basic plastic material), SNCI (dyes and pigments), Billion (injection presses), Berchet (toys), Bollé and Aires (glasses), Grosfillex (furniture and garden equipment), Taraflex and Gerflor (plastic flooring), among others.

Several prime contractors contribute to the success and dynamism of this industry, including RVI (Renault Vehicules Industriels) in the truck and bus industry, Seb-Moulinex and Philips in electrical household goods, Hewlett-Packard and Bull in information technology and Salomon in the leisure industry.

The breakdown of the plastics production is as follows:

Technical parts: 38 percent

Plates, sheets, and tubing: 8 percent

Packaging: 12 percent

Elements for the building industry: 6 percent

Miscellaneous items: 36 percent

The industry is supported by a highly developed research, training and professional network, comprised of the European center of plastic processing (Oyonnax), its members pooling almost 50 percent of national sales by the profession, Composit'ec resource center, École supérieure de plasturgie d'Oyonnax – Higher Plasturgy School of Oyonnax, and two employer associations, GIPRA (Group of Plasturgy Industries of Rhône-Alpes, Auvergne and Bourgogne) and Plasturgie Centre-Est (Oyonnax), each including more than 300 companies.

- *Events*

International Plastic Processing Forum (FIP)

Professional – Every 2 years

IDICE

B.P. 219 – Oyonnax – Cedex

33 (0) 4 74 73 42 33

33 (0) 4 74 73 45 22

info@idice.fr

Next Edition: June 2006

C. Metallurgy and Mechanical Equipment:

- *Key Figures*

Number of Jobs: 352,000

-Mechanical engineering: 102,000

-Metallurgy: 250,000

Number of Companies: 10,800

-Mechanical engineering: 1,800

-Metallurgy: 9,000

Sales: USD 63.3 billion

-Mechanical engineering: USD 13.3 billion

-Metallurgy: USD 50 billion

- *Industry Profile*

The Rhône-Alpes region has strong representation in light metals melting with companies such as Fonderies du Léman, Métaltemple and Florence and Peilloin, in engineering with companies such as Comabi (scaffolding), Francialex (joinery and screw work) and in the industrial services for metal work with Opinel, Tivoly and Demurger. Sheet-metal work, employeing 7,186, includes nuclear sheet-metal work and sheet-metal work/piping and is concentrated in the Rhône and the Isère departments.

The lifting equipment sector composed of international groups such as Pomoglaski and Otis, Schindler, Kone and Thyssen, specializing in people transportation.

Finally, the region excels in the special purpose machine sector, with world leaders such as Caterpillar, Montabert, Solymac Fiorani, Pinguely Haulotte and Potain, giving the region the leading role in manufacturing excavation and construction machines. In this sector, the region also produces:

- Machines for the food industry
- Printing presses
- Machines to transform rubber and plastics
- Paperboard equipment

Several training and research organizations provide a dynamic professional base. These include the Vocational training Schools for Industry Associations (AFPI-), the Centres de formation d'apprentis de l'industrie (CFAI-Training Centers of Apprentices of Industry), the Institut de développement de la compétitivité par la qualité (IDECQ=Development of Competitiveness through Quality Institute) and the Institut des techniques d'ingénieurs de l'industrie (IT2I –Industrial Engineering Techniques Institute). Complementing these training associations are teaching and training centers including several “grandes écoles”, the Centre technique de l'industrie du décolletage-Industrial bar Turning Technical Center and the Centre technique des industries aéauliques et thermiques-Technical Center for Industries in Aeraulics and Heat Transfer and the Instiute de la Soudure-Welding Institute.

Events

Alliance – Subcontracting
Professional – every two years
SEPELCOM
33 (0) 4 72 22 32 73
33 (0) 4 72 22 32 99
indus @sepelcom.com
www.alliance-net.com
Next edition: April 2004

SIMODEC – Precision Machining
Professional – Every two years
B.P. # 18
74801 – La Roche Sur Foron
33 (0) 4 50 03 03 37
33 (0) 4 50 25 98 43
www.parcexpo-hautesavoie.com
Next Edition: March 2005

D. Textile and Clothing:

- *Key Figures*

Number of Jobs: 43,600
-Textile: 30,600
-Clothing: 13,000

Number of Companies: 1,700
-Textile: 1,300
-Clothing: 400

Sales: USD 5.5 billion
-Textile: USD 4.3 billion
-Clothing: USD 1.2 billion

- *Industry Profile*

The textile industry, with its roots dating from 1536 when François 1er allowed two gentlemen to establish a manufacturing house for golden, silver and silk fabrics in Lyon, has developed most strongly in the west of the Rhône-Alpes region, with little to no representation in Savoie and Haute-Savoie.

All sectors of the textile industry are represented in the region. Despite the presence of big names like Sarah Lee and Playtex, small companies dominate the industry.

The industry in the region is divided as follows:

- Weaving: 45 percent
- Throwing and texturing: 10 percent
- Knitting: 15 percent
- Converting: 15 percent
- Other (dyes and finishes printing): 15 percent

The weaving sector, the region's specialty, cites leaders such as Delorme, Jalla and Devaux in the cotton industry, and Thuasne and Gibaud in narrow fabrics. Within the sector, the Rhône-Alpes prides itself on its silk-weaving, providing 80 percent of national production. The companies of Proverbio, Marin et Compagnie, Mathelin and Teintureries de la Turdine are the principal contributors to the converting sector.

The clothing sector is also comprised of mainly smaller companies among which figure larger actors such as Platex and Adolphe Lafond. Lingerie is the region's specialty, with contributors such as Lise Charmel, Lou, Devernois, Marcelle Griffon, Nathalie Chaize and Trigon, while other activities are represented by Zannier in children's clothes, Adolphe Lafond and Cepovette in work apparel and Eider in sportswear.

Six lycées professionnels (vocational schools), the École supérieure des industries textiles de Lyon and the École française de Tannerie, ITECH (training centers), the Institut textile de France and the Centre technique des industries de l'habillement, the Centre technique de la teinturerie et du nettoyage, the Espace textile, the Maison du textile and the Centre national de l'innovation du textile and the Musée des tissus all contribute to the training and research potential of the region.

- *Events*

Lyon Mode City

Lingerie Collections: spring-summer lingerie and men's underwear collections

Swimwear Collections: women, men, children swimwear, sportswear, surfwear

Professional – Every year

Eurovet

33 (0)1 47 56 32 32

33 (0)1 47 56 32 99 (fax)

lmc@la-federation.com

www.lyonmodecity.com

Next edition: September 2004

Interfilière Lyon

International Fair for Fabrics, Laces Embroidery and Textile Accessories for Lingerie, beachwear sports and men's underwear

Professional – Every year

Eurovet

33 (0)1 47 56 32 32

33 (0)1 47 56 32 99 (fax)

lmc@la-federation.com

E. Electrical and Electronics Industry

- *Key Figures:*

Number of Jobs: 56,000

Number of Companies: 2,700

Sales: \$7.6 billion

- *Industry Profile*

The electrical industry in the Rhône-Alpes region was originally based on hydro-electricity in the Alpes which, when paired with the development of higher education and training potential in the region, allowed for the current diversification and advancement of the industry. With more than 50 percent of national production, the region specializes in high-voltage electrical equipment, although low-voltage equipment, motors, generators and house-hold appliances forms an integral part of the market. The region notes several big names in the industry, including Schneider, Legrand, which covers electrical appliances, Entelec for electric and electronic cable, Crouzet Automations and Précia, which specializes in weighing equipment.

Lyon, Grenoble, Saint Etienne and Valence maintain the highest concentration of industry plants. Large plants are responsible for the majority of electrical equipment production with important names such as STMicroelectronics, Thomson Semi-Conducteurs Spécifiques (Thomson CSF), Thomson Tubes Electroniques, Ascom/Monetel, Alcatel-Alsthom, and Radiall; Hewlett-Packard is the main representative of information technology.

The “grandes écoles” in Lyon, Grenoble, Saint-Étienne, Annecy provide an excellent foundation to the industry through advanced training and research. Public research makes important contributions to the physical, biological and chemical sectors while Grenoble’s LETI (Laboratoire d’électronique, de technologie et d’instrumentation-Laboratory for Electronics, Technology and Instrumentation) specializes in applied electronic research. The region’s specialization in activities such as microelectronics, microtechnologies, optoelectronics and instrumentation has earned it the status as a leading site for microelectronics.

F. Health Industries

- *Key Figures:*

Number of Jobs: 37,400

-Pharmaceutical industry: 12,000

-Medical equipment: 21,000

-Paramedical: 1,400

-Veterinary industry: 3,000

Number of Companies: 250
-Pharmaceutical industry: 92
-Medical equipment: 110
-Paramedical: 15

Sales: USD 6.1 billion
-Pharmaceutical industry: USD 2.4 billion
-Medical equipment: USD 2.7 billion
-Paramedical: USD 112 million
-Veterinary industry: USD 690 million

- *Industry Profile*

Dating from the foundation of the Hôtel-Dieu in Lyon in the 12th century, the health industry in the region plays a major role in both its research and commercial stages, covering all the major sectors and professions. The region contributes more than 20 percent of national pharmaceutical production, with companies such as Aventis Pasteur, number one in vaccines and serums, Lipha santé and BioMérieux, making the region the leader in the industry. Also strong in the region is the in vitro diagnosis industry, with 30 percent of national activity, composed mainly of small companies specializing in reagent production for research and clinical purposes. While both of these sectors are concentrated in Lyon and the Rhône department, the medical equipment industry is more equally spread out between the major population centers of Lyon, Grenoble and Saint-Etienne.

The health industry is supported by an important research and professional base including advanced medical centers such as the Hospices civils de Lyon, the CHU of Grenoble and Saint-Etienne and the Centre Léon-Bérard in Lyon; research centers such as the International Agency for Research on Cancer (IARC), Association des fabricants de l'industrie pharmaceutique de la région Rhône-Alpes et de Lyon (AFIPRAL-Pharmaceutical Industry Association); higher education institutions such as the Ecole nationale supérieure de Lyon, applied research center and the Ecole vétérinaire de Lyon, advanced veterinary school; and ARTEB (Regional Agency for Medical Technologies and Biotechnology), grouping scientists and manufacturers.

G. Biotechnologies

- *Key Figures:*

Number of Jobs: 60,000
Number of Companies: 600
Sales: USD 305 million

- *Industry Profile:*

Despite being a new industry, special focus from the US, Japan and Europe has prompted much success in the region, making it the second biotechnologies region after Paris and its surrounding area.

The industry is composed of large multinational groups (Aventis CropScience, Merial, Charles River, Monsanto and BioMérieux) as well as regional SME/SMIS and even Biotech start-ups, ensuring the region a high level of diversification. Rhône and Isère are the most important contributors of regional companies employing bio-industries in their activity, concentrated most strongly in Grenoble and Lyon.

The breakdown of the biotechnologies industry is as follows:

Health: 55 percent

Environment: 25 percent

Food: 10 percent

Other sectors (plant, cosmetics, veterinary): 10 percent

The health industry is composed of the pharmaceutical and biomedical sectors, focused most strongly in Lyon and the Rhône-Alpes region. ENS, Génopôle and P4 laboratories are important research and training centers in the Lyon-Gerland biotech center. Companies and national organisations such as Laboratoires Aguetant, Aventis Pasteur, Carso, Merial and Agence française de sécurité sanitaire des aliments (AFSSA-French Agency of Food Safety), and the Agence française de sécurité sanitaire des produits de santé (AFSSAPS-French Agency of Health Product Safety) are also important contributors to the industry.

The dynamic professional network and research base of the region is an important factor in its success. It includes the Laboratoire de virologie haute sécurité P4, researching infectious diseases, the Centre mondial de surveillance et d'alerte des maladies transmissibles (World Transmissible Sickness Surveillance and Alert Center), training doctors in developing countries, the Agence régionale des technologies médicales et biotechnologies (Regional Medical Technology and Biotechnology Agency), linking laboratories and companies, the International Agency for Research on Cancer and the Cemagref, a research organisation for engineering, agriculture and the environment.

- *Events:*

Biovision / Biosquare

Conference and Partnering Sessions

Professional – Every two years

33 (0)4 78 92 70 00

33 (0)4 78 92 70 15

biovision@biovision.org

www.biovision.org

Next Edition: April 2005

H. The Digital Industries:

- *Key Figures:*

Number of Jobs: 60,000 (approx.)

Number of Companies: 1,800-2,000

Sales: USD 3 billion (approx.)

Industry Profile:

The Rhône-Alpes region takes second place after Paris and its region in digital, information and communication technology, with Grenoble and Lyon being centers of highest concentration (85 percent). Grenoble has made its name as the leading European center of micro and nano-technologies, thanks to the construction of the Hewlett-Packard production site, the presence of the “*Polygone Scientifique*” research and

development center and the National Polytechnic Institute of Grenoble, companies such as Sun Microsystems, and public laboratories. Lyon's specialty lies in software and new technologies.

The breakdown of the industries sector according to number of jobs:

Software editors: 9,000 (in Lyon)

Telecommunications/services: 8,000 in Lyon and 7,000 in Grenoble

Call centers: 6,000 (in Lyon)

Multimedia/Internet/video games: 3,000 (in Lyon)

Software development: 3,300 (in Grenoble)

Integrators: 3,500 (in Grenoble)

Constructors 5,100 (in Grenoble)

Professional electronics: 8,500 (in Grenoble)

Microelectronics: 6,600 (in Grenoble)

The Laboratoire d'électronique de technologie et d'instrumentation (Technological and Instrumentation Electronics Laboratory), the Commissariat à l'énergie atomique (French Atomic Energy Authority), the Institut national de polytechnique de Grenoble (National Polytechnic Institute of Grenoble) form the research toolkit of the region and cooperated in the launch of Minatec, a research center for micro and nanotechnologies.

Lyon is home to the École nationale supérieure des sciences de l'information et bibliothèques (Higher Institute of Information and Library Sciences) which created the Institut des sciences du document numérique (Institute of Digital Document Sciences), and an important network of laboratories.

The region hosts the Émile-Cohl art and design school fueling the video game industry. The Rhône-Alpes Création, SIPAREX, Sudinnova and Trinova provide venture capital for new technologies, while organisations such as EMERTEC and I-Source and Rhône-Alpes Amorçage provide other sources of funding.

- *Events:*

NANOTEC MEETING

Professional – Every two years

33 (0)4 38 78 93 93

www.minatec.com

Next Edition: September 2005

I. Industrial Textiles

- *Key Figures:*

Number of Jobs: 10,000

Number of Companies: 140

Sales: \$1.8 billion

- *Industry Profile*

With about 70 percent of national tonnage (300,000 tons/year), Rhône-Alpes is the leading region in the industry. The three main categories are manufacturers of raw materials, developers of textile-fabricated products and the companies responsible for final blocking. The region is the world leader in glass and carbon production, responsible for 95 percent of national production, giving the region an important role in the aerospace sector.

Regional Industrial Textile Market Shares (no. of companies)

Medical: 34 percent

Sports and leisure: 32 percent

Automobile: 20 percent

Aeronautics: 15 percent

Defense and protection: 14 percent

Public works/civil engineering: 8 percent

The region's success in the industry owes itself to the strength of the research and training network centered in Écully, Roanne and Saint-Étienne. The Institut français du textile et de l'habillement (French Textiles and Clothing Institute) provides technical assistance and research to professionals and establishes research platforms.

Rhône-Alpes is also home to the Centre technique de la teinture et du nettoyage (Dyes and Cleaning Studies Center), specialising in industrial and household maintenance. Technicians and engineers are trained in the Lycée Diderot in Lyon and the Institut textile et chimique de Lyon (textile and Chemistry Institute). Lastly, numerous university and private laboratories contribute an important research base to the industry in the region.

- *Events:*

Forum Nouveaux Textiles et Vetements Fonctionnels

New textiles and Functional Garments

Professional – every two years

IFTH

33 (0)4 72 86 16 05

33 (0)4 72 86 16 50

ntvf@ifth.org

vcailliez@ifth.org

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Other important Rhône-Alpes Exhibitions - Calendar 2004-2005

Hormatec

Horticultural and gardening techniques, landscaping and land architecture show

Professional – Every two years

PACKAGE ORGANISATION

33 (0)4 72 77 45 50

33 (0)4 72 77 45 77 (fax)

package@package.fr

www.package.fr

Next edition: January 2004

Print'or

Professional Jewellery Trade Fair

Professional – Every two years

Print'or

33 (0)1 64 98 96 88
33 (0)1 64 98 97 73 (fax)
Next edition: February 2004

Aviaexpo
International General Aviation and Air Sport Show
Professional/General Public – Every two years
IDEXPO
33 (0)1 46 65 18 34
33 (0)1 46 63 26 00 (fax)
idxpo@wanadoo.fr
www.avia-expo.fr
Next edition: June 2004

Piscine
The Ultimate International Swimming Pool and Pool environment Show
Professional – Every two years
SepelCom
33 (0)4 72 22 32 53
33 (0)4 72 22 32 87 (fax)
piscine@sepelcom.com
www.piscine-expo.com
Next edition: November 2004

Vivez Nature
Organic Farming – Environmental concerns and Natural Products Exhibition
General Public – Every two years
NATURALLY
33 (0)3 86 78 19 20
33 (0)3 86 78 19 21 (fax)
Next edition: December 2004

Trans Euro Logistique
Southern Europe Logistics Event
Professional – Every two years
REED Expositions
33 (0)1 47 56 50 63
33 (0)1 47 56 08 68 (fax)
alan_nobili@reedexpo.fr
www.itle.com
Next edition : December, 2004

Horest Concept
Developing Foodservice Brands
Professional – Every two years
SepelCom
33 (0)4 72 22 32 41
33 (0)4 72 22 32 18 (fax)
mofondeur@sepelcom.com
www.sirha.com

Next edition: January 2005

Batinov

Building in Practice

Professional – Every two years

SepelCom

33 (0)4 72 22 32 56

33 (0)4 72 22 32 58 (fax)

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www.batinov.com

Next edition: February 2005

Expotherm

Heating, Refrigeration, Air Conditioning, Control Systems

Professional – Every two years

SepelCom

33 (0)4 72 22 32 56

33 (0)4 72 22 32 58 (fax)

batiment@sepelcom.com

www.expotherm.com

Next edition: February 2005

Salon des énergies renouvelables

Renewable Energy Exhibition

Professional – Every two years

SepelCom

33 (0)4 72 22 32 56

33 (0)4 72 22 32 58 (fax)

batiment@sepelcom.com

www.energie-ren.com

Next edition: February 2005

Sanipolis

The Bathroom and Sanitary Fittings Trade Exhibition

Professional – Every two years

SepelCom

33 (0)4 72 22 32 56

33 (0)4 72 22 32 58 (fax)

batiment@sepelcom.com

www.sanipolis.net

Next edition: February 2005

Eurobois

Woodworking Machinery and Timber for Construction Exhibition

Professional – Every two years

SepelCom

33 (0)4 72 22 32 56

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batiment@sepelcom.com

www.eurobois.net

Next edition: February 2005

Eurotips

The Furnishing, Fitting and Wood Interior Decoration Components Exhibition

Professional – Every two years

SepelCom

33 (0)4 72 22 32 56

33 (0)4 72 22 32 58

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www.eurotips.net

Next edition: February 2005

Imagibat 2003

The exhibition for civil engineering, construction, and urban data processing

Professional – Every two years

CDO

33 (0)4 37 40 31 61

33 (0)4 37 40 31 69 (fax)

Next edition: February 2005

Sport Achat

Athletic equipment purchasing exhibition (by invitation)

Professional/General Public – Every two years

Sport Air

33 (0)4 50 09 50 95

33 (0)4 40 09 79 55 (fax)

info@sportair.fr

www.sport-achat.com

Next edition: March 2005

Salon Européen de la carrosserie industrielle et du transport

European Trade Show of Industrial Body Building and Haulage

Professional – Every two years

COMEXPO

33 (0)1 49 09 60 74

33 (0)1 49 09 61 07 (fax)

pnard@comexpo-paris.com

www.comexpo-paris.com

Next edition: April 2005

Equipville

Urban amenities and Equipment Days

Professional – Every two years

CDO

33 (0)4 37 40 31 61

33 (0)4 37 40 31 69 (fax)

info@equipville.com

www.equipville.com

Next edition: May 2005

Lumiville

International streets lighting, light and electrical equipment show

Professional – Every two years

CDO

33 (0)4 37 40 31 61

33 (0)4 37 40 31 69 (fax)

info@equipville.com

www.equipville.com

Next edition: May 2005

Motek France

Trade fair for assembly and handling technology

Professional – Every two years

P.E. SCHALL GmbH

33 (0)4 73 61 95 57

33 (0)4 73 61 96 61 (fax)

evelyne.gisselbrecht@laposte.net

www.schall-messen.de

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