



Merci d'utiliser la [fiche-contact en ligne](#) pour nous faire connaître votre intérêt pour une ou plusieurs de ces entreprises.

ACCUTEK PACKAGING EQUIPMENT COMPANY

1399 Specialty Drive
Vista CA 92081 - USA

Contact : Mr. Darren Chocholek, VP

Tel : +1 760-734-4177 **Fax :** +1 760-734-4188 **E-mail :** sales@accutekpackaging.com

Company and Product(s) Description and Objective(s) in France:

Accutek manufactures a wide variety of low cost, high quality bottling machinery in which high tech features are standard. Accutek manufactures gable top fillers, cappers, labling machinery, and tube fillers for semi-automatic applications. For fully automatic installations we have bottle unscramblers, loaders, conveyors, fillers, seamers, sealers, cappers, retorquers, safty sleeves, sleeve labling, pressure sensitive labling, coding, accumulating, and case packing and taping machines.

All of Accutek's products have quick turn around because we start with a stock machine and then customize it. Our machinery is made with food grade components, mostly stainless steel, that meet the most strigent, world-wide standards. Accutek caters to the food, beverage, cosmetic, chemical, and health and pharmaceutical industries.

Accutek feels that our company represents a unique value, quality, and high-tech solution that is currently not offered in Europe. Because we have not marketed our product in Europe, we are looking for agents and sales representatitves along with French companies interested in our final products.

Web : www.accutekpackaging.com

ADCO MANUFACTURING

2170 Academy Avenue
Sanger CA 93657 - USA

Contact : Mr. Paul Kessock, VP Sales

Tel : +1 559-875-5563 **Fax :** +1 559-875-7665 **E-mail :** sales@adcomfg.com

Company and Product(s) Description and Objective(s) in France:

Since its founding in 1958 by John & “Babe” Tanney, ADCO Manufacturing has been the strongest link in packaging lines throughout the world. This reputation is a result of maintaining the founding philosophy of supplying dependable machinery and service to all of our customers worldwide. ADCO Manufacturing offers a complete line of carton related packaging equipment consisting of the horizontal and vertical end load machines, top load tray formers and closers, as well as a full line of wrap-around sleeves.

ADCO Manufacturing has an established reputation in North America for providing heavy duty, versatile, and efficient cartoning machinery that is very affordable. We are the only cartoning machinery company in the world that can provide our customers with cartoning machinery for every need and price range

Our objective is to build a relationship with the French market, supplying affordable, dependable, and versatile cartoning machines. While ADCO is represented in France by FPA Emballages, we are looking for French companies interested in our end products.

Web : www.adcomfg.com

AMBEC INCORPORATED

10330 S. Dolfield Road
Owings Mills MD 21117 - USA

Contact : Ms. Dee Yakel, Marketing Manager
Tel : +1 410-363-4400 **Fax :** +1 410-363-3876 **E-mail :** ambec@ambec.com

Company and Product(s) Description and Objective(s) in France:

AMBEC Incorporated produces total system integrators and is one of the world's leading manufacturers of product handling systems, electrical controls, and process systems.

Given one's container and desired production objective, AMBEC will provide the customer with custom conveyor designs and engineering, quality products and systems and dependable service.

AMBEC Incorporated's objective is to gain exposure in the French market through the aid of French companies interested in using our products.

Web : www.ambec.com

ANGELUS SANITARY CAN MACHINE COMPANY

4900 Pacific Blvd.
Los Angeles CA 90058 - USA

Contact : Mr. Richard Cabori, VP Marketing

U.S. Embassy in France – USCS
Christophe.Joly@mail.doc.gov

Tel : +1 323-583-2171 **Fax :** +1 323-587-5607 **E-mail :** angelus@angelusmachine.com

Company and Product(s) Description and Objective(s) in France:

Angelus is a global supplier that manufactures and services a full line of automatic high-performance can seamers. Angelus assists customers in the purchase, operation and maintenance of our Angelus Can Seamer and offers a large inventory of spare parts.

Angelus offers factory schooling along with installation and start-up assistance. Machines are manufactured to meet CE, CSA and UL safety certifications. Angelus equipment is ranked number one in the industry and provides the user with reliable equipment that has the highest resale value.

While Angelus is currently represented in France by Angelus Machine Corporation International, our company strives to provide the French market with the highest quality equipment and aftermarket service. We are looking for French companies interested in using our products.

Web : www.angelusmachine.com

APEX MACHINE COMPANY

3000 N.E. 12th Terrace
Fort Lauderdale FL 33316 - USA

Contact : Mr. Bob Coningsby, VP Sales & Marketing

Tel : +1 954-565-2739 **Fax :** +1 954-563-2844 **E-mail :** email@apexmachine.com

Company and Product(s) Description and Objective(s) in France:

Apex Machine Company, a fourth generation, family driven business since 1903, is located in Fort Lauderdale, Florida, about 30 miles north of Miami. We have built our reputation as a results-oriented company by saying "yes" to the most difficult projects, allowing for continued new developments while being on the cutting edge of technology. This has earned us a reputation as a worldwide supplier of printing, marking, and decorating systems for three-dimensional plastic and metal components. Problem solving and cost cutting are what we do best!

Apex Machine Company has a worldwide reputation for engineering excellence in the field of printing and packaging machinery for rigid and semi-rigid, three-dimensional, plastic and metal products. Our equipment includes high-speed machines that print over 2000 parts per minute in up to 6 colors through semi-automatic systems operating at 25 parts per minute. Apex systems are used throughout the world to print products such as graduation marks on syringes and pipettes, 6-color graphics on pencils, pens, tubes (both rigid and squeeze), synthetic corks, sidewall containers, oil filters, razor handles, and lolly sticks. We manufacture standard systems as well as customized printing designs that encompass dry offset, letterflex, gravure, gravure offset, and rotary screen printing processes, just to name a few.

U.S. Embassy in France – USCS
Christophe.Joly@mail.doc.gov

Our objective is to establish a long term relationship with an experienced sales agent/representative who is familiar with printing and decorating machinery and can aggressively market our machinery in the French marketplace.

Our European Sales Office is located in Wales. Tel/Fax: +44 1446.404.646 E-mail: europe@apex-sales.com

Web : www.apexmachine.com

AYLWARD ENTERPRISES INC.

401 Industrial Drive
New Bern NC 28562 - USA

Contact : Mr. Matt Neumann, Vice President, Sales & Marketing
Tel : +1 252-633-5757 **Fax :** +1 252-637-6671 **E-mail :** angelam@aylward-usa.com

Company and Product(s) Description and Objective(s) in France:

Founded in 1978, Aylward manufactures and integrates pharmaceutical packaging equipment for pharmaceutical and contract packaging companies around the world. We are a privately held corporation with offices in New Bern, North Carolina and a European subsidiary in Riedlingen, Germany. Our 65,000 square foot manufacturing facility in North Carolina is climate controlled and is equipped to handle projects requiring special conditions or confidentiality.

Our business is designing and manufacturing pharmaceutical packaging equipment, including dedicated feed systems and accurate, count bottle filling along with counting for solid dose products. The Aylward High Speed Bottle Filler uses a system based on multiple counting wheels, each dedicated to a single bottle. The machine can achieve an output of up to 600 bottles per minute and the count can be set electronically from 1 dose to 5,000 doses per bottle. There are several different models available.

While Aylward Enterprises Inc. is currently represented in France by Aylward Europe GmbH, our company is looking for French companies interested in our products.

Web : www.aylward-usa.com

BELCO PACKAGING SYSTEMS, INC.

910 South Mountain Avenue
Monrovia CA 91016 - USA

Contact : Mr. Thomas Misik, VP Sales & Mkt
Tel : +1 626-357-9566 **Fax :** +1 626-359-3440 **E-mail :** tmisik@belcopackaging.com

U.S. Embassy in France – USCS
Christophe.Joly@mail.doc.gov

Company and Product(s) Description and Objective(s) in France:

Belco Packaging Systems, Inc. has manufactured heat-sealing equipment for over 40 years. We offer single and dual station tray sealers in four platen sizes, at four levels of process control capabilities. Our company also offers constant heat bar/pouch sealers with two levels of process control capabilities. Several versions are available immediately with CE certification. For tertiary packaging, Belco Packaging Systems, Inc. manufactures a broad range of shrink packagers for horizontal form-fill & seal applications, infinite length side sealers, automatic and semi-automatic L-bar sealers, shrink tunnels, sealer/tunnel combinations, and industrial blister sealers. All are available in a wide size range and production speed capability.

For the Tissue Bank segment, our tabletop tray and pouch sealers are configured for aseptic packaging, with the machine itself being Autoclavable capable.

Our objective is to promote our line of heat sealing machinery to medical device manufacturers, as well as industrial manufacturers for our shrink packaging systems. While Belco is represented in France by Medical Engineering Technologies, Ltd., we are looking for agents and sales representatives specifically for our industrial shrink packaging products.

Web : www.belcopackaging.com

BELL-MARK CORPORATION

331 Changebridge Road
Pine Brook NJ 07058 - USA

Contact : Mr. Tom Pugh, Vice President, Sales

Tel : +1 973-882-0202 **Fax :** +1 973-808-4616 **E-mail :** info@bell-mark.com

Company and Product(s) Description and Objective(s) in France:

Bell-Mark is a leader in the designing and manufacturing of innovative coding and printing systems in the packaging and converting markets. Every product and package must be accurately identified, and Bell-Mark can satisfy one's printing and coding needs whether text, bar codes, graphics or a combination are required. Our products include in-line thermal transfer printers and coders, flexographic printers, stand-alone flexo presses, ink jet printers, design software, ink and all printing accessories.

EasyPrint in-line thermal transfer printers print clear images, scannable bar codes, RSS, and variable data in real time directly onto products. EasyPrint eliminates the need for costly labels and pre-printed materials by printing directly onto packaging substrate whether one is using poly, film, foil or Tyvek. EasyPrint is available in multiple configurations including continuous, intermittent and traversing motion capability, and can be mounted on all packaging machines such as Multivac, Tiromat, Dixie, Mahaffy & Harder, and Hooper.

Bell-Mark Corporation's objective is to provide a solution for direct in-line printing for medical devices and pharmaceutical and food processing industries. While we do have an agent, Delna, in France, , we are looking for more agents/sales representatives along with distributors and companies interested in our final products.

Web : www.bell-mark.com

BELVAC PRODUCTION MACHINERY INC.

237 Graves Mill Road - Lynchburg, VA 24502-4203 - U.S.A.

Phone: 1+(434)+239-0358 Fax 1+(434)239-1964

E-mail: info@belvac.com Web Site: <http://www.belvac.com>

Contact : Larry Sportello - Director Sales and Marketing - larrys@belvac.com

Company and Product(s) Description and Objective(s) in France:

For 40 years, Belvac Production Machinery has manufactured the most robust and durable high performance line of machinery for producing 2-piece beverage cans, including steel and aluminum.

Now, Belvac is using this same core competency to engineer and manufacture high-speed precision machinery solutions for the plastic container industry, which encompasses our rotary bottle trimmer/finishers for PET, and polyolefin extrusion blow molded plastics. While initially designed to meet the demands of the wide mouth PET container industry, our customers have shown us ways our finishing modules can dramatically enhance the inside neck finish of various polyolefin constructions, including HDPE, LDPE, multi-layered containers, and others.

This technology has proven beneficial in a number of applications; particularly the food and single serve soft drink market. Additional capabilities include flange trimming for double seaming applications, such as snack food and tennis ball containers. The Modular Manufacturing System allows for multiple operations to be directly linked into a single machine system, thus reducing container handling conveyors, floor space and utilities.

If there is an interest on your part to use an advanced, yet competitively priced technology to simplify your post blow molding process, Belvac has the solution.

For precise trimming and finishing of your containers, the proven Belvac patented trimmer technology has been incorporated into our DT Series dome trimmers, and FT Series for flange trimming, to ensure burr-free, sliver-free and step-free trimming for PET containers with a wide range of diameters and heights. Models for various speed requirements are available from as high as 400 BPM to as economical as 100 BPM.

If you need to improve your blow molding process and reduce costs, we're ready to provide creative and cost-effective solutions.

That's Belvac. That's Precision Leadership!

Our objective is to offer French domestic companies the quality of U.S. made products at an affordable price. We are currently not represented in France and are looking for agents and sales representatives who work with bottle blow molding companies.

BIVANS CORPORATION

2431 Dallas St.
Los Angeles CA 90031 - USA

Contact : Ms. Vivian Woo, Sales and Marketing Manager
Tel : +1 323-225-4248 **Fax :** +1 323-225-7316 **E-mail :** bivans@aol.com

Company and Product(s) Description and Objective(s) in France:

For 50 years, Bivans Corporation has manufactured reliable, versatile, and economical cartoners which is known worldwide. We welcome special projects, and provide a dedicated department to coordinate any service you may need in the future. We also keep a large inventory of parts so orders are promptly processed.

Our cartoners for chipboard folding cartons accommodate modest speed, semi-automatic or high-speed, fully-automatic applications. They will increase line efficiencies and reduce manual labor and ergonomic costs, all within a fast payback period. We offer modular machinery, so customers can increase automation at their own pace. Many machines have been in the field in full production for over 30 years with minimal maintenance costs. Our machines can handle a wide size and style range, including tuck, autobottom, 5th panel, four-flap, and glue.

Our objective is to offer French domestic companies the quality of U.S. made products at an affordable price. We are currently not represented in France and are looking for agents, sales representatives, distributors and French companies interested in our end-products.

Web : www.bivans.com

BUTLER AUTOMATIC INC.

PAE des Jourdiés
221, rue du Rhône
74800 St Pierre en Faucigny - France

Contact : Mr. Michael Stadler, General Manager
Tel : + 04 50 03 85 20 **Fax :** + **E-mail :** michael.stadler@butlerautomatic.com

U.S. Embassy in France – USCS
Christophe.Joly@mail.doc.gov

Company and Product(s) Description and Objective(s) in France:

Butler Automatic Inc. was founded in 1956 by Richard A. Butler, Jr. as a manufacturer of automatic web splicing equipment. As the original inventor of automatic web splicing technology, Butler splicing equipment redefined performance and reliability over a broad spectrum of industries and markets. Today, Butler is a leading multinational manufacturer with approximately 16,000 units installed worldwide and continues to be the industry benchmark for unsurpassed quality, reliability and customer support. Our company's products are used in numerous applications including printing, business forms, envelope, packaging, disposable diapers, wallpaper, fiberglass insulation, converting and corrugated box industries. Butler's European headquarters is in St. Pierre-en-Faucigny, France near of Geneva, Switzerland. Our modern manufacturing, sales and support center is strategically located in the center of the main European markets. We also have service technicians and support available from within many European countries.

Butler's automatic web splicing equipment is specifically designed for the packaging industry. Applications include vertical/horizontal form fill and seal, as well as overwrapping, bread packaging, and all paper (film) foil packaging applications. Vertical and horizontal roll profiles are available; as well as splice to register, heat seal splice, and various control platforms for interface capability.

Our objective is to introduce automatic splicing to the French packaging industry and become the market leader. We are interested in finding French companies interested in our completed products.

Web : www.butlerautomatic.com

DOUGLAS MACHINE INC.

3404 Iowa Street
Alexandria MN 56308 - USA

Contact : Ms. Jackie Caron, Manager, Marketing Communications & Training
Tel : +1 320-763-6587 **Fax :** +1 320-763-5754 **E-mail :** info@douglas-machine.com

Company and Product(s) Description and Objective(s) in France:

Douglas Machine Inc. is a manufacturer of packaging equipment specializing in the manufacturing of case and tray packers, shrink-wrappers, shrink packers, multiwrappers, cartoners, sleeveers, and multipackers.

Our product lines range from high-speed to low-speed and intermittent and continuous motion. We also include servo and mechanical technology and value-added services.

Our objective is to create a relationship with a reputable English speaking representative firm who is interested in adding our equipment to their product line. While we have held partnerships with representatives and have sold several machines in France, we are not

represented currently in France. We are looking for agents and sales representatives along with companies interested in our final products.

Web : www.douglas-machine.com

ECONOCORP INC

72 Pacella Park Drive
Randolph MA 02368 - USA

Contact : Mr. Leif Lindblom, Export Manager
Tel : +1 781-986-7500 **Fax :** +1 781-986-1553 **E-mail :** leif@econocorp.com

Company and Product(s) Description and Objective(s) in France:

Econocorp, established 1956, is a manufacturer of low to medium speed cartoning and casepacking machinery. In terms of numbers, we are one of the world's leading manufacturers. The export portion is approximately 30% and we have installations in 86 countries.

Our cartoners and casepackers are used for a wide variety of products - most of them are to be found in a supermarket. These machines are simple and "mass-produced" resulting in competitive pricing. Our agents get access to a world-wide network of agents. Our machines comply with CE-standards and use metric hardware.

We are currently represented in the French market by AD-Pack but are looking for more than one agent along with sales representatives.

Web : www.econocorp.com

EVERGREEN PACKAGING EQUIPMENT

2400 Sixth Street SW
Cedar Rapids IA 52404 - USA

Contact : Ms. Judy Zeigler, Marketing Services Manager
Tel : +1 319-399-3200 **Fax :** +1 319-399-3543 **E-mail :** judy.zeigler1@ipaper.com

Company and Product(s) Description and Objective(s) in France:

Evergreen Packaging Equipment, a unit of International Paper, manufactures gable top packaging equipment for liquid food industries.

Evergreen's gable top packaging equipment reliably and efficiently forms, fills and seals paper gable top cartons from 125ml to 2 liter. With various ESL and ELL options available, product quality can be maintained throughout the packaging process. Packaging equipment is available for various carton cross-sections including 2 liter, liter, mini, and a new Micro Pak cross-section. Evergreen's machines are backed by a full

technical service staff and genuine repair parts.

Our objective is to promote and sell the appropriate gable top packaging machine according to the processor's specific application. While we are represented in France, we are looking for French companies interested in our completed products.

Web : www.evergreenpackaging.com

GARVEY CORPORATION

208 South Route 73
Hammonton NJ 08037 - USA

Contact : Mr. Mark Garvey, President

Tel : +1 609-561-2450 ext 105 **Fax :** +1 609-561-2328 **E-mail :** Garvey2@comcast.net

Company and Product(s) Description and Objective(s) in France:

Garvey Corporation is a major producer of accumulating, conveying and singlefiling equipment. Our products are used in the food, beverage, dairy, pharmaceutical and baking industries. Our equipment increases the overall output of packaging lines as well as solves the traditional problems of back pressure and space requirements.

Garvey Corporation's Infinity Series Accumulator has the ability to convey, accumulate, and single file in one system, which eliminates all backpressure and requires one-third the floor space required by traditional mass flow methods. It is capable of accumulating and single-filing reverse tapered containers such as wine bottles, yogurt cups, PETE hot fill and cold fill. Flow wrapped products, such as cookies, can be accumulated and fed to cartoning and case packing in oriented fashion. Trayed products, such as prepared dinner entrees can be accumulated and single-filed as well.

Our objective is to reach high volume French wine producers as well as agents and sales representatives in order to expand our products in the food and beverage markets in France.

Web : www.Garvey.com

HAYSEN EUROPE LTD

Roman Way
Thetford Norfolk IP24 1XB - England

Contact : Mr. David Clark, Director

Tel : +44 18 42 75 41 71 **Fax :** +44 44 18 42 75 53 18

E-mail : david.clark@hayssen.co.uk

U.S. Embassy in France – USCS
Christophe.Joly@mail.doc.gov

Company and Product(s) Description and Objective(s) in France:

Hayssen Europe Ltd, based in the UK, is part of the Hayssen Inc. company based in Duncan, SC.. The European operation provides first class customer service support throughout Europe including spare parts, field service and machine upgrades. In addition we promote and sell US built Hayssen VFFS and HFFS machinery as well as a range of rebuilt packaging machinery.

Hayssen manufactures high quality, technologically advanced, form fill, seal packaging machinery. Our strengths include a "packaging technology" approach to problem solving. We take a broad view of customer needs and create solutions that go far beyond the scope of simply supplying stand alone packaging machines. Services include the supply and installation of complete packaging systems including feeding, weighing, filling and packaging. All systems are fully supported by the customer service team based in the UK., including French based service and sales people.

Hayssen already has a solid installed base in France - particularly in frozen food,cheese, salad, snack food and confectionary. Our commitment is backed up with French based and French speaking Hayssen Team members who pro-actively work towards providing first class service. While we are already represented in France by Direct Employee based in Lyon, we are looking for agents, distributors, and French companies interested in our products.

Pour tout renseignement, n'hésitez pas à contacter notre représentant en France au 04-72-73-03-17 ou par e-mail alain.ladigue@hayssen.co.uk

Web : www.hayssen.co.uk

HEAT AND CONTROL, INC.

21121 Cabot Blvd.
Hayward CA 94545 - USA

Contact : Mr. David McAlpin, Marketing Services

Tel : +1 510-259-0500 **Fax :** +1 510-259-0600 **E-mail :** info@heatandcontrol.com

Company and Product(s) Description and Objective(s) in France:

Heat and Control, Inc. is an international manufacturer of food processing and packaging machinery.

We provide complete processing systems for potato, corn, and tortilla chips, and other snack foods along with ovens, fryers, and coating application systems for cooking meat, poultry, seafood and vegetables. Our products also include handling systems, including FastBack horizontal motion conveyors, Varilift bucket conveyors, Revolution proportional gates to automatically control and balance product feed rates to the packaging line, and seasoning systems that precisely control application rates. Our patented technologies allow customers to create high quality products with equipment that is versatile, ruggedly built, easy to operate, and simple to maintain and clean.

U.S. Embassy in France – USCS
Christophe.Joly@mail.doc.gov

Our objective is to introduce the latest technologies, from our offices around the world, that will improve the productivity and profitability of food processing and packaging lines. While we already have agents for our prepared foods processing, Berief, and for our snack food processing, Heat and Control Pty. Ltd., we are looking for more French companies interested in our final products.

Web : www.heatandcontrol.com

MAHAFFY & HARDER ENGINEERING CO.

140 Clinton Rd.
Fairfield NJ 07004 - USA

Contact : Mrs. Suzanne Skeels, Sales and Marketing Administrator
Tel : +1 973-227-4004 **Fax :** +1 973-227-3634 **E-mail :** sales@mahaffy-harder.com

Company and Product(s) Description and Objective(s) in France:

Mahaffy & Harder not only designs and produces packaging machinery for manufacture of conventional package styles, but we also excel in engineering system solutions for more difficult objectives, using over 40 years of experience. Our equipment is used to produce a variety of package types using diverse packaging materials, including pre-formed containers, for a wide range of products that includes fresh and processed meat, convenience foods, health care products, consumer goods and others.

Web : www.mahaffy-harder.com

MCBRADY ENGINEERING

P.O. Box 2549
Joliet IL 60434 - USA

Contact : Mr. Nathan Daugherty, Sales Manager
Tel : +1 815-744-8900 **Fax :** +1 815-744-8901 **E-mail :** sales@mcbradyengineering.com

Company and Product(s) Description and Objective(s) in France:

For over 30 years, McBrady Engineering has specialized in the manufacturing of container cleaning equipment. Our proven dependability worldwide, by companies demanding high performance and reliability, is well established. Engineered to meet your requirements, our complete line of cleaning and rinsing equipment is fully automated, simple to operate, and built to last.

McBrady Engineering provides the ORBIT Bottle/Vial Rinser/Cleaner which consists of multiple rinses, 10-400 b.p.m., direct rinse tube injection, and has a compact design. We also developed the Griper Rinser which has a 600 b.p.m. and a 3-4 minute change over with no change parts and the Outside Vial Washer, which cleans and decontaminates the exteriors of vials with air drying for bone dry vials. One of our other products is the

Bottle Duster which removes dust and powder from the sides, top, and bottom of containers.

Our objective is to establish a presence in France by using our bottle cleaning experience which is currently highly regarded in the United States. We are looking for French agents/sales representatives to provide sales and service to our products in France.

Web : www.mcbradyengineering.com

MULTIFEEDER TECHNOLOGY, INC.

4821 White Bear Parkway
St. Paul MN 55110 - USA

Contact : Mr. Mark Nordling, Applications Manager

Tel : +1 651-407-3100 ext. 113 **Fax :** +1 651-407-3199 **E-mail :** info@multifeeder.com

Company and Product(s) Description and Objective(s) in France:

Multifeeder Technology designs and manufactures self-contained, friction feeding systems. Such systems provide unmatched performance and accuracy for counting, stacking, collating, inserting, placing and tipping flat products made of paper, composites, plastics, foil, paperboard and corrugated. Complete integration with other equipment provides concept design to final testing of each system.

Our objective is to provide friction feeding systems with unmatched performance to companies in France. We are looking for French agents and sales representatives along with French companies interested in our products.

Web : www.multifeeder.com

NEW ENGLAND MACHINERY, INC.

6204 29th Street East
Bradenton FL 34203 - USA

Contact : Mrs. Marge Bonura, Director of Sales and Marketing

Tel : +1 941-755-5550 **Fax :** +1 941-751-6281 **E-mail :** info@neminc.com

Company and Product(s) Description and Objective(s) in France:

New England Machinery, Inc. (NEM) marks its 30th year in business in 2004. Founded in 1974, NEM manufactures quality packaging machinery for the food, beverage, pharmaceutical, nutraceutical, chemical, personal care, household products, automotive, cosmetic and other industries.

NEM has been manufacturing packaging machinery for unscrambling, orienting, capping, overcapping/lidding, plugging, retorquing, torque testing, spout inserting, pump

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Christophe.Joly@mail.doc.gov

sorting/placing, scoop feeding, desiccant feeding, pucking/depucking, gap transferring, timing, conveyors, lane dividing, lane combining, container uprighting, and line integrating for thirty years.

New England Machinery, Inc. wishes to increase our marketing efforts in order to offer our full line of quality packaging machinery to the French market. We have several French customers but we are looking for a manufacturer's sales representative within the country.

Web : www.neminc.com

PALACE PACKAGING MACHINES

4102 Edges Mill Rd
Downingtown PA 19335 - USA

Contact : Mr. Stephen Taraschi, VP Sales and Engineering

Tel : +1 610-873-7252 **Fax :** +1 610-873-7384 **E-mail :** palace@unscramblers.com

Company and Product(s) Description and Objective(s) in France:

Palace Packaging Machines produce feeders, sorters, and unscramblers for all types of containers, loose pouches/sachets and components. We also make 7 types of feeders/unscramblers for plastic containers. Our products are suitable for pharmaceuticals, clean rooms, cosmetics, and beverage industries. Our gentle airflow transport system is suitable for corks and caps for wines and other beverages and they move great distances through tubing mounted overhead. There is the option to de-dust the corks prior to insertion into wine bottles. We produce feeding and counting systems for loose pouches/sachets, more specifically from bulk quantities into boxes, bags, bottles, and bagging machines.

Palace Packaging Machines make cork transporting systems, for wineries, which have a simple design that allow for moving corks from warehouses directly to the filling lines. Our systems contain multiple feeders that service all lines from one central location. De-dusting of the corks during the transportation occurs and includes a dust collection system. The cork transporting systems covers distances over 100 m at speeds of 1,000 per minute. With regards to our container unscramblers and feeders, we have 7 types of systems which allow us to meet any requirement. Pharmaceuticals are our specialty. We have set the standard for operating such machines in a sterile environment or class 100 clean room. We also provide counting and inserting systems for loose pouches. More specifically we make simple devices to insert single pouches/sachets from loose bulk into most any type of container or packaging machine.

Our objective is to meet with and utilize a local French based sales group to offer our machines to clients in and around France. We are also looking for French companies interested in our final products.

Web : www.unscramblers.com

U.S. Embassy in France – USCS
Christophe.Joly@mail.doc.gov

PMMI

4350 N. Fairfax Drive
Suite 600
Arlington VA 22003 - USA

Contact : Mr. Jorge Izquierdo, Global Marketing Manager
Tel : +1 703-243-8555 **Fax :** +1 703-243-8556 **E-mail :** international@pmmi.org

Company and Product(s) Description and Objective(s) in France:

The Packaging Machinery Manufacturers Institute (PMMI) is a non-profit trade association whose 500+ members manufacture packaging and packaging-related converting machinery in the United States and Canada. PMMI produces an online directory of agents and distributors of packaging machinery available exclusively to PMMI members. We are seeking French companies who have sales & technical experience in the packaging machinery industry to participate in this directory. A listing is absolutely free and will end up being accessed by over 500 packaging machinery manufacturers seeking representation. PMMI is also involved in the organization of PACK EXPO International 2004, the largest packaging show in North America, which will take place on November 7-11 in Chicago, IL.

Web : www.pmmi.org / <http://pei2004.packexpo.com>

R. A. JONES & COMPANY INC.

21, rue Bayard
75008 Paris - France

Contact : Mr. Phil Johnson, International Sales Director
Tel : + **Fax :** + **E-mail :** johnsop@rajones.com

Company and Product(s) Description and Objective(s) in France:

In business since 1905, R. A. Jones & Company Inc. is best known for its line of industry benchmark, mid and high production packaging machines. Our machines include cartoners, sachet machines, product transfers, case packers, multipackers and robotics. In addition to manufacturing packaging machines, Jones provides total packaging line services, including a complete range of turnkey design and integration services for over 25 years. Since the first year the company was in business, Jones has continuously redefined industry benchmarks for efficiency, reliability, and productivity. This includes the newest introductions to the marketplace, the Meridian mid-range cartoner and the MultiWrap Paperboard Sleever. Jones is a member of the IWKA AG family of packaging machinery manufacturers.

Our company consists of producing and providing cartoners, sachet machines, multi-wrap paperboard sleeves, robotics palletizers, robotic product handling, product transfers, pre-owned machinery, upgrades, rebuilds, training, line audits, engineering services, turnkey packaging lines, and total packaging line services. Our completed machinery ranges from mid- to high-speed. Jones has not only set the standard for excellence and dependability, but offers the "50-Year Promise"-- if you purchase your machinery from Jones and we service it for you, it will still be operational in 50 years.

While we are represented in France by R.A. Jones & Co., Inc., Jones would like to work with consumer goods manufacturers located in France. Our objective would be to either fill their requirements for packaging line machinery or to assist with a needed packaging line service.

Web : www.rajones.com

RENNCO INC.

23721 M-60 West, PO Box 116
Homer MI 49245 - USA

Contact : Mr. Robert (Bob) Jolliff, International Sales Manager
Tel : +1 517-568-4121 **Fax :** +1 517-568-4798 **E-mail :** bjolliff@rennco.com

Company and Product(s) Description and Objective(s) in France:

Rennco manufactures vertical form-fill-seal packaging machinery which utilize center-folded polyethylene, polyolefin, and PVC packaging materials. These versatile packagers can be hand loaded or automatically loaded utilizing one of several available Rennco infeed systems.

Rennco designs and manufactures complete packaging systems to handle and package specific products and solve special packaging needs.

While we do have some sales activity in France, due to our office in the UK, we are looking to be represented by French agents and sales representatives.

Web : www.rennco.com

SHUTTLEWORTH

29 rue des Roses
Mennecy Essonne 91540 - France

Contact : Mr. Patrick Booker, Responsable des ventes France
Tel : + 01 64 99 87 33 **Fax :** + 33 16 49 98 8 16 **E-mail :** p.booker@shuttleworth.com

Company and Product(s) Description and Objective(s) in France:

Shuttleworth is based in Huntington, Indiana and is very well-known for our expertise in low back pressure conveyors with smooth and delicate handling.

We manufacture automatic infeeds for packaging machines based on the sliptorque technology (very low back pressure conveyors for fragile products for all industries.) We convey and accumulate at the same time, while also reducing footprints and handle the products with great care. We also manufacture conveyors for very clean applications, up to class 1.

Shuttleworth is already selling to companies in France but wants to be more known by the American companies that are manufacturing in France. We are looking for companies interested in our manufactured products.

Web : www.shuttleworth.com

SIG DOBOY INC.

869 South Knowles Avenue
New Richmond WI 54017 - USA

Contact : Ms. Jane Burbach, Marketing Coordinator

Tel : +1 715-246-6511 **Fax :** +1 715-246-6539 **E-mail :** sales.sigdoboy@sig-group.com

Company and Product(s) Description and Objective(s) in France:

Conducting business for over 60 years, SIG Dobby Inc. offers a broad product range to satisfy customer needs. We design and manufacture packaging solutions to meet virtually every application. Specializing in the development and design of standardized modular packaging equipment, SIG Dobby can generate various production line configurations to offer customers more options to meet their needs.

We manufacture Linium Series Horizontal Flow Wrappers which are a complete line to meet the needs of food and non-food packaging requirements. The series offers a range of speeds, dwell time, and handling of film types. We also manufacture robotic pick & place packaging machines for top loading and feed placing applications. This product includes vision guides placement, precision product collection, orientation and loading of trays/cartons and blisters. SIG Dobby, Inc. produces carton/tray forming and closing machines in which forming heads are available in a range of sizes. The forming and closing process is efficient, jam-proof and offers amazing throughput.

SIG Dobby, Inc. has the objective of gaining more exposure for our products in the French market place by providing capabilities information via web sites, press releases in publications and making contact at trade shows. We ultimately want to sell the right/best packaging solution to a manufacturer to meet their operational needs. We currently are not represented in France but are looking for French companies interested in our completed products.

Web : www.sigdoboy.com

U.S. Embassy in France – USCS
Christophe.Joly@mail.doc.gov

SPEE-DEE PACKAGING MACHINERY, INC.

9950 Durand Avenue
Sturtevant WI 53177 - USA

Contact : Ms. Dawn Tuchel, Account Manager
Tel : +1 262-886-4402 **Fax :** +1 262-886-5502 **E-mail :** info@spee-dee.com

Company and Product(s) Description and Objective(s) in France:

Spee-Dee Packaging Machinery, Inc. is a family-owned company in the northern part of the central United States. We have been in the filling industry for over 20 years, and have a tremendous amount of experience filling various products.

We manufacture two types of filling equipment for dry products: cup fillers for free flowing, granular products and auger fillers for powders. We have three main competitive advantages: engineering, quality, and service.

Our objectives are to establish new business relationships in the French market and to create loyal customers by exceeding all expectations. We are currently not represented in France but are looking for French sales representatives and those interested in using our completed products.

Web : www.spee-dee.com

UNIQUE SOLUTIONS

550 East Main Street
Lake Zurich IL 60047 - USA

Contact : Mr. Mark Ulan, President
Tel : +1 847-540-1200 **Fax :** +1 847-540-1431 **E-mail :** info@unique-solutions.com

Company and Product(s) Description and Objective(s) in France:

We provide total turn-key In-Pak and On-Pak promotional programs in the consumer goods industry by placing a promotion into your package and a label onto your package, thereby flagging your product. Our patented, bandolier designed, inserting equipment puts coupons, pouches or 3D objects into your product automatically on your production lines.

Because we designed and patented the perforated bandolier format, you do not require additional people on your lines to insert promotions or fill magazines of other inserters. The advantage of our equipment is that it will keep up with the speed of any production line and it is servo driven so little or no maintenance is required.

Currently we are not represented in France but are looking for French agents and sales representatives for our products. Our goal is to support companies who want to do promotions and show them how easy it is to accomplish. Our equipment is EC compliant with European standards and we will assist with the printing of the promotions as well as the equipment.

Web : www.unique-solutions.com

WEILER ENGINEERING, INC.

1395 Gateway Drive
Elgin IL 60123 - USA

Contact : Ms. Carol Zolp, Vice President Sales

Tel : + 847-697-4900 **Fax :** + 847-697-4915 **E-mail :** czolp@weilerengineering.com

Company and Product(s) Description and Objective(s) in France:

Weiler Engineering, Inc. is America's leading provider of advanced aseptic technology through the sale of its proprietary Asep-Tech Blow/Fill/Seal machines. Since 1959, Weiler Engineering has brought innovation in design, development, technology, validation and regulatory science to each customer project.

The Asep-Tech Blow/Fill/Seal machines are ideally suited for packaging sterile, liquid products for the pharmaceutical and healthcare industries. Machine models are available to produce containers ranging in size from 0.2mL to 1000mL. This state-of-the-art technology integrates blow molding, sterile filling and hermetic sealing in one continuous operation, one compact machine frame.

Our objective is to promote our line of Asep-Tech Blow/Fill/Seal machines to the pharmaceutical industry in France to gain new customers wishing to employ this unique technology to package their liquid products. We are represented in France by Mr. Pieralfonso Mezzera of Packaging 2000 - pmezzera@packaging2000.com

Web : www.weilerengineering.com